

## Message Text

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14

ACTION EB-07

INFO OCT-01 EA-07 ISO-00 AF-08 ARA-06 EUR-12 NEA-10 IO-13

AID-05 CIAE-00 COME-00 FRB-03 INR-07 NSAE-00 USIA-06

XMB-02 OPIC-03 SP-02 CIEP-01 LAB-04 SIL-01 OMB-01

/099 W

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R 160230Z JUL 76

FM AMEMBASSY TOKYO  
TO SECSTATE WASHDC 851  
TREASURY DEPT WASHDC

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E.O. 11652: N/A

TAGS: EAID, EFIN, AORG, IMF/IBRD, JA  
SUBJECT: WORLD BANK/IMF PROPOSALS TO INCREASE EXECUTIVE DIRECTORS  
AND ALTERNATES SALARIES

REF: (A) STATE 172490, (B) TOKYO 5026

1. LETTER ON SUBJECT FROM SECRETARY SIMON TO MINISTER OHIRA (REF A) HAND DELIVERED TO YOSHIHIKO OKUDA, ASST TO VICE MIN MATSKAWA. OKUDA PROMISED TO TRANSMIT LETTER TO OHIRA SOON.

2. IN DISCUSSION WITH MOF INTL ORGNS DIR UTSUMI, ASST FINATT STRESSED USG CONCERN THAT EXCESSIVELY HIGH IMF/IBRD SALARY STRUCTURE UNDERMINES CONGRESSIONAL AND PUBLIC SUPPORT FOR THESE ORGANIZATIONS. MOF WAS URGED STRONGLY TO SUPPORT SECRETARY'S REQUEST THAT OHIRA VOTE AGAINST PROPOSED SALARY INCREASES AND ALLOW ONLY INCREASE IN DEPENDENCY ALLOWANCES.

3. UTSUMI SAID MOF "UNDERSTANDS" USG CONCERN WITH SALARY LEVELS IN INTL ORGNS BUT SAID GOJ POSITION WOULD REFLECT

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"DIFFERENT PERSPECTIVE" OF JAPAN. HE ARGUED THAT MOF

MIGHT FIND IT DIFFICULT TO ATTRACT HIGHLY QUALIFIED PERSONS TO EXEC DIR AND ALTERNATE EXEC DIR POSITIONS UNLESS SALARIES WERE HIGH ENOUGH TO COMPENSATE FOR "DIFFICULT FAMILY SITUATION" RESULTING ASSIGNMENT OUTSIDE JAPAN. WHILE GOJ POSITION NOT YET FIRM, UTSUMI SAID OHIRA LIKELY TO VOTE IN FAVOR OF PROPOSED SALARY INCREASES FOR ED'S AND AED'S.

4. THERE IS NO INDICATION THAT TRADITIONAL MOF SUPPORT FOR SALARY INCREASES PROPOSED BY IMF/IBRD STAFF IS LIKELY TO CHANGE SOON. NEVERTHELESS, MOF OFFICIALS APPEAR MUCH MORE DEFENSIVE ABOUT THIS YEAR'S SALARY PROPOSALS THAN IN PAST DISCUSSIONS (REF B). MOF MAY BE WILLING TO ADOPT MORE CONCILIATORY APPROACH AT LATER DATE IF U.S. CONTINUES TO URGE THAT SALARIES BE KEPT AT MORE REASONABLE LEVELS. FOR THIS YEAR, HOWEVER, GOJ POSITION IS UNLIKELY TO CHANGE.  
HODGSON

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NNN

## Message Attributes

**Automatic Decaptoning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** WAGES, BANKERS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 16 JUL 1976  
**Decaption Date:** 01 JAN 1960  
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**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** BoyleJA  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
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